

New release:

Viatical Litigation Principles And Practice

The First Book on this New Legal Frontier

Edited by Gloria Grening Wolk, M.S.W., litigation specialist, expert witness, author of two consumer books on viatical settlements.

Foreword by Gerry H. Goldsholle, J.D., CEO (retired) of MetLife Marketing and Brokerage, former SEC attorney.

Contributing authors: Dale R. Barron, J.D., Joseph C. Long, J.D., Robert H. Nunnally, J.D.

About Wolk's Earlier Viatical Books:

IT MAY BE A LITTLE-KNOWN FACT, but the terminally ill can access their life insurance benefits before their death by means of a viatical settlement. Financial planner and social worker Wolk, in a question-and-answer format, details the workings of this new industry. THIS IS THE FIRST BOOK ON THE TOPIC ("viatical" keyword search turns up nothing on LC's database) . . . — *Library Journal*

UNTIL THIS BOOK, THERE WAS NO GUIDE for the terminally ill and their loved ones through the maze of the Viatical Settlement industry, no way to maximize the cash going to the ill person, no help in making the decision of whether to use Viatical Settlements at all, no discussion of what the other options available for cash are for a very ill person. — *Ralph Nader, Consumer Advocate*

THIS book makes a powerful case that reform, in the nature of consumer protections and disclosures, is vital in the Viatical Settlement arena. In far too many states there is no control — leaving terminally ill people at the mercy of some pretty questionable practices. — *Robert Hunter, Director of Insurance, Consumer Federation of America*

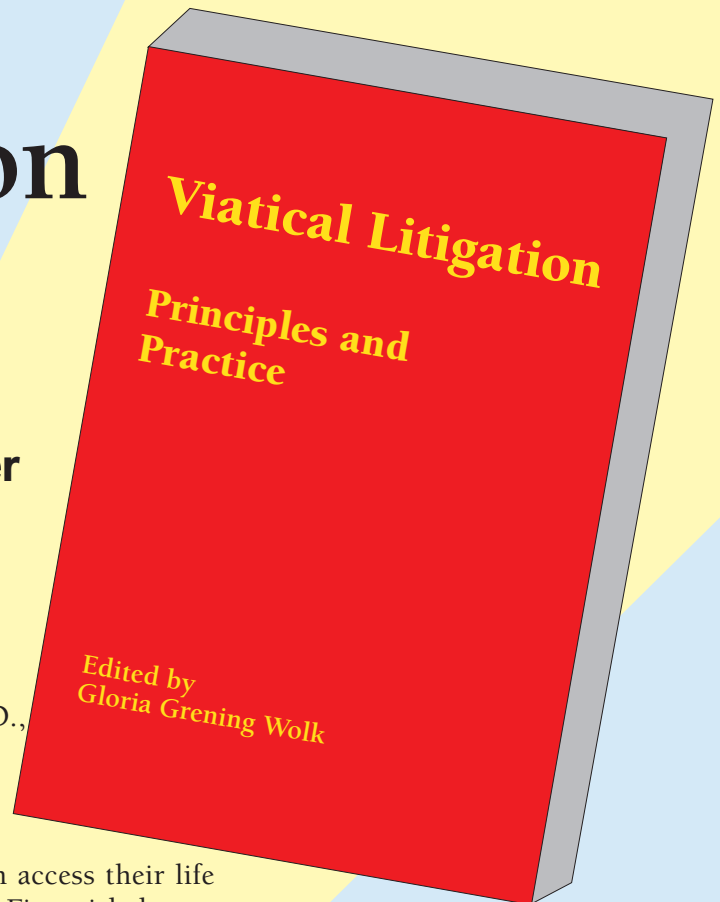
This book is very informative and explains an industry that not too many people know about. — *Jodie Hope, California Dept. of Insurance*

Useful reading for people trying to separate the sales pitches from the facts . . . — *Jane Bryant Quinn, Newsweek, "Should You Invest in Death?"*

The best one-stop resource is Gloria Grening Wolk's Viatical Settlements: An Investor's Guide (Bialkin Books) and her Web site (www.viatical-expert.net). — *Kiplinger's Personal Finance*

Order your copy direct from: Bialkin Books
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E-mail: Orders@Viatical-Expert.net

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INCLUDES: BRIEFS AND COURT RULINGS

- Types of Viatical Settlements
- Funding Firms, Brokers, Marketing Companies
- Types of Fraud
- Challenges to Jurisdiction
- Challenges to Venue
- Challenges to Discovery
- Viator Lawsuits
- Investor Lawsuits
- Class action lawsuits
- Insurer Lawsuits
- Government Lawsuits
- Appendix
- Glossary
- Index